

# LICENSES & UNION AFFILIATIONS

## We're Ready to Serve You

Because we do things the right way, we at Weathervane have secured the necessary licenses to work in counties and states that require them.

Moreover, we're a union company with extensive affiliations throughout the tri-state area (and beyond). So no matter where we set up shop, we align ourselves with local unions to get the job done.

### Licenses

We're licensed in several states that require licenses for HVAC work, including:

- Rockland County, NY license #P-1226HC
- Maryland license # 59831

### Union Affiliations

All Weathervane technicians are union members, plus we're affiliated with the union locals listed below. All locals are covered under a national agreement.

- 322 – South New Jersey
- 274 – East New Jersey
- 9 – Central New Jersey
- 475 – West New Jersey
- 420 – Philadelphia
- 638 – New York/Long Island
- 777 – Hartford, Connecticut
- 486 – Maryland



# MEET THE OWNERS

## Turning the Industry Upside Down

Here at Weathervane, owners Harry Enoch and Bob Wilson have made it their mission to turn the industry upside down with fast, reliable service; certified technicians who care about your problems; and highly competitive pricing.

Their high expectations begin right here, in the office, where technicians are required to undergo union apprenticeships, extensive training, all the necessary certification processes, and continuing education.

In turn, Harry and Bob are rewarded with loyalty—most techs have been with Weathervane for well over a decade.

### **Harry Enoch**

#### **Senior Owner**

- Established Weathervane Service, Inc. in May 1985
- Semi-retired mechanical engineer
- President of H.M. Enoch Inc, Mechanical Contractor
- Journeyman Local 25 sheet-metal workers
- Owner of Active Conditioning Inc. Mechanical Contracting
- All work performed at the commercial / industrial level.

### **Bob Wilson**

#### **Junior Owner**

- Runs Weathervane's daily operations
- Four years of technical HVAC schooling
- Journeyman Local 9 steamfitters and pipe fitters
- Central Jersey service technicians division
- Local 638 New York, NY, metal trades division, service technicians division
- All work performed at the commercial / industrial level.

# OUR SERVICES

## Our Philosophy: Fix It, Don't Ditch It

Weathervane Service, Inc. specializes in **HVAC, refrigeration, emergency services, energy-management systems, and preventive maintenance** for **commercial, industrial, and institutional** buildings, including:

- Atriums
- Department stores
- Hospitals
- Malls
- Retail chain stores
- Schools
- Universities
- Warehouses

### Our services include design, installation, and maintenance of:

- Boilers
- Computer-room environments
- Controls
- Cooling towers
- Energy management
- HVAC systems
- Package units
- Piping
- Pumps
- Split systems

### We also offer mobile power washing

Our mobile power-washing equipment—complete with onboard water and fuel storage—cleans equipment of all sizes and can pressure- and steam-wash coils. High-capacity hose reels extend up to 1,500 feet for special conditions, keeping machinery off roofs and out of mechanical rooms.

We use portable back-pack-type equipment for smaller coil-cleaning projects you may have.

Unlike other companies that want to sell you product, we're big on **preventive and predictive maintenance**—so you can keep your equipment running for years to come.

Plus, we have longstanding relationships with all major HVAC equipment manufacturers and can handle most in-warranty and service issues on your behalf.

### EDI Capabilities

Up to speed with the latest in electronic business transactions, we're EDI (Electronic Data Interchange) capable and can invoice, transfer documents, update work orders, issue reports, and receive payments online.

In addition, we've got a rock-solid disaster-recovery plan in place, with state-of-the-art back-up software and off-site data storage.



# WHY WE'RE DIFFERENT

## We're All About You

### **We're troubleshooters and problem solvers.**

We rarely meet a problem we can't tackle—and we often pick up where others give up, fixing even the most complex and specialized equipment, quickly and reasonably.

Our union-trained and certified service technicians are superb troubleshooters who thrive on challenge. And on the slim chance they can't solve the problem, you won't be charged a dime.



### **You speak to specialists, not sales guys.**

Every account manager has come up through the service department, so when you contact us with a problem or question, you get a bona fide specialist—not a salesperson who knows nothing about your boiler, chiller, or ventilation system.

Plus, you're assigned a dedicated account manager, so you always speak to the same person. You'll never get the runaround here.

### **We're turnkey. And we're fast.**

Here at Weathervane, we're a one-stop, turnkey operation, so we can respond to your needs quickly—and with all the bells and whistles. We have our own transport and rigging equipment, mobile power-washing unit, scissor lifts and more. You'll never have to wait a week or longer while we rent equipment—we store everything in house.

If your problem is urgent, we react instantly. If it can wait, we respond promptly.

### **We promise.**

# WELCOME TO WEATHERVANE SERVICE, INC.

## We Specialize in Fixing the “Unfixable”

### **Bad air is bad for business.**

When you're running a business, virtually nothing is more important than your environment. If your building is too hot, too cold, or too stuffy, you're left with cranky customers, miserable employees, and uncooperative computers.

Here at Weathervane Service, Inc., we keep everyone—and everything—comfortable. Whether installing new equipment or fixing what you've got, we make sure your **heating, air-conditioning, ventilation, and refrigeration** systems are working smoothly and efficiently. And if anything comes to a grinding halt—like your AC during a heat wave—we'll be there within hours to get you back to cool.

### **We're a northeast-based company with massive resources ...**

... including transport and rigging equipment and scissor lifts. We are not a broker and do not broker any work. Our personalized, solution-based services are available throughout the northeast, including:

- Connecticut (lower)
- Delaware
- Maryland (eastern)
- New Jersey
- New York (southern NY state, including Rockland and Westchester counties)
- 5 boroughs of New York City
- All of Long Island, NY
- Pennsylvania (eastern)

We're also hot on energy efficiency and work to help clients keep their costs down.